



2007-2011 Market Comparison Charts

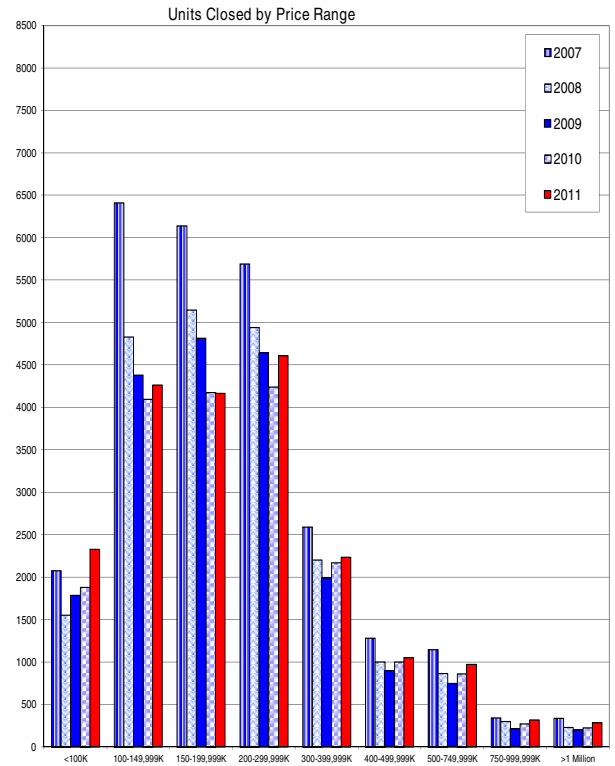
Average Sales Price

| MLS Area | 2007 | 2008 | 2009 | 2010 | 2011 | 2007/2008 | 2008/2009 | 2009/2010 | 2010/2011 | 2007/2011 |
|----------|---------------------|---------------------|---------|---------------------|---------|---------------------|-----------|---------------------|-----------|---------------------|
| | | | | | | | | | | 5 Yr Change |
| 10N | 180,108 | 187,741 | 182,101 | 180,823 | 180,975 | 4.24% | -3.00% | -0.70% | 0.08% | 0.48% |
| 10S | 174,326 | 177,790 | 178,081 | 176,162 | 172,187 | 1.99% | 0.16% | -1.08% | -2.26% | -1.23% |
| 11 | 114,605 | 112,367 | 107,899 | 107,048 | 89,058 | -1.95% | -3.98% | -0.79% | -16.80% | -22.29% |
| 1A | 350,054 | 348,018 | 339,508 | 357,078 | 347,895 | -0.58% | -2.45% | 5.18% | -2.57% | -0.62% |
| 1B | 582,630 | 591,178 | 581,169 | 603,201 | 597,551 | 1.47% | -1.69% | 3.79% | -0.94% | 2.56% |
| 1N | 287,345 | 285,726 | 289,178 | 302,106 | 297,718 | -0.56% | 1.21% | 4.47% | -1.45% | 3.61% |
| 2 | 233,051 | 238,297 | 227,597 | 225,033 | 239,238 | 2.25% | -4.49% | -1.13% | 6.31% | 2.65% |
| 2N | 147,731 | 133,133 | 127,734 | 119,741 | 122,641 | -9.88% | -4.06% | -6.26% | 2.42% | -16.98% |
| 3 | 192,645 | 219,974 | 219,401 | 218,263 | 193,845 | 14.19% | -0.26% | -0.52% | -11.19% | 0.62% |
| 3E | 121,848 | 152,866 | 131,884 | 112,947 | 102,163 | 25.46% | -13.73% | -14.36% | -9.55% | -16.16% |
| 4 | 314,723 | 332,609 | 319,979 | 313,492 | 304,532 | 5.68% | -3.80% | -2.03% | -2.86% | -3.24% |
| 5 | 180,648 | 190,076 | 175,657 | 177,654 | 172,306 | 5.22% | -7.59% | 1.14% | -3.01% | -4.62% |
| 5E | 105,966 | 109,767 | 106,920 | 104,606 | 98,006 | 3.59% | -2.59% | -2.16% | -6.31% | -7.51% |
| 6 | 310,702 | 305,161 | 293,334 | 309,041 | 285,049 | -1.78% | -3.88% | 5.35% | -7.76% | -8.26% |
| 7 | 356,906 | 385,345 | 373,162 | 396,738 | 379,759 | 7.97% | -3.16% | 6.32% | -4.28% | 6.40% |
| 8E | 812,885 | 773,901 | 791,599 | 751,319 | 804,658 | -4.80% | 2.29% | -5.09% | 7.10% | -1.01% |
| 8W | 667,903 | 606,346 | 618,863 | 635,511 | 709,809 | -9.22% | 2.06% | 2.69% | 11.69% | 6.27% |
| 9 | 138,007 | 127,693 | 107,013 | 108,682 | 124,161 | -7.47% | -16.20% | 1.56% | 14.24% | -10.03% |
| BA | 146,216 | 147,229 | 143,205 | 145,480 | 148,421 | 0.69% | -2.73% | 1.59% | 2.02% | 1.51% |
| BL | 255,383 | 219,197 | 228,846 | 213,463 | 284,549 | -14.17% | 4.40% | -6.72% | 33.30% | 11.42% |
| BT | * No Data Available | 54,675 | 90,800 | 216,875 | 107,983 | * No Data Available | 66.07% | 138.85% | -50.21% | * No Data Available |
| BU | 233,621 | 221,130 | 185,048 | 201,464 | 252,651 | -5.35% | -16.32% | 8.87% | 25.41% | 8.15% |
| BW | 137,692 | 177,963 | 161,145 | 149,406 | 180,761 | 29.25% | -9.45% | -7.28% | 20.99% | 31.28% |
| CC | 118,175 | 118,200 | 103,237 | 106,261 | 107,769 | 0.02% | -12.66% | 2.93% | 1.42% | -8.81% |
| CLN | 167,820 | 177,057 | 179,522 | 173,304 | 174,711 | 5.50% | 1.39% | -3.46% | 0.81% | 4.11% |
| CLS | 233,089 | 234,918 | 230,795 | 229,579 | 222,744 | 0.78% | -1.75% | -0.53% | -2.98% | -4.44% |
| CM | 311,099 | 253,018 | 236,235 | 219,169 | 199,582 | -18.67% | -6.63% | -7.22% | -8.94% | -35.85% |
| DT | 403,079 | 350,337 | 370,325 | 357,989 | 401,676 | -13.08% | -3.33% | 5.71% | 12.20% | -0.35% |
| EL | 133,802 | 120,760 | 113,824 | 127,326 | 115,058 | -9.75% | -5.74% | 11.86% | -9.63% | -14.01% |
| FC | 187,128 | 153,774 | 129,213 | 282,515 | 85,623 | -17.82% | -15.97% | 118.64% | -69.69% | -54.24% |
| GP | 595,000 | 1,087,500 | 175,000 | 220,336 | 184,650 | 82.77% | -83.91% | 25.91% | -16.20% | -68.97% |
| GTE | 155,473 | 162,008 | 156,279 | 152,049 | 153,240 | 4.20% | -3.54% | -2.71% | 0.78% | -1.44% |
| GTW | 251,475 | 246,994 | 248,155 | 242,932 | 240,134 | -1.78% | 0.47% | -2.10% | -1.15% | -4.51% |
| GU | | * No Data Available | | | 209,100 | | | * No Data Available | | |
| GZ | 146,275 | 98,000 | 243,900 | 211,900 | 61,233 | -33.00% | 148.88% | -13.12% | -71.10% | -58.14% |
| HD | 392,151 | 358,028 | 324,793 | 325,030 | 367,593 | -8.70% | -9.28% | 0.07% | 13.10% | -6.26% |
| HH | 165,876 | 175,956 | 162,595 | 163,560 | 158,447 | 6.08% | -7.59% | 0.59% | -3.13% | -4.48% |
| HS | 172,403 | 165,755 | 157,824 | 153,857 | 163,587 | -3.86% | -4.78% | -2.51% | 6.32% | -5.11% |
| HU | 144,237 | 148,021 | 148,517 | 138,392 | 134,415 | 2.62% | 0.33% | -6.82% | -2.87% | -6.81% |
| HW | 277,174 | 236,256 | 226,612 | 268,791 | 267,926 | -14.76% | -4.08% | 18.61% | -0.32% | -3.34% |
| JA | 139,728 | 130,837 | 110,920 | 113,755 | 122,998 | -6.36% | -15.22% | 2.56% | 8.13% | -11.97% |
| KL | * No Data Available | 212,458 | 82,188 | * No Data Available | 55,750 | | | * No Data Available | | |
| LC | 154,095 | 128,217 | 138,937 | 160,519 | 150,014 | -16.79% | 8.36% | 15.53% | -6.54% | -2.65% |
| LH | 234,561 | 229,061 | 227,218 | 224,899 | 203,450 | -2.34% | -0.80% | -1.02% | -9.54% | -13.26% |
| LL | 199,705 | 242,202 | 305,631 | 329,866 | 455,810 | 21.28% | 26.19% | 7.93% | 38.18% | 128.24% |
| LN | 260,780 | 241,520 | 232,663 | 286,955 | 267,946 | -7.39% | -3.67% | 23.33% | -6.62% | 2.75% |
| LP | | * No Data Available | | | 180,775 | | | * No Data Available | | |
| LS | 455,994 | 456,701 | 423,835 | 418,768 | 432,281 | 0.15% | -7.20% | -1.20% | 3.23% | -5.20% |
| LW | 491,673 | 447,636 | 368,911 | 495,620 | 480,361 | -8.96% | -17.59% | 34.35% | -3.08% | -2.30% |
| MA | 148,175 | 141,193 | 120,567 | 115,134 | 107,438 | -4.71% | -14.61% | -4.51% | -6.68% | -27.49% |
| MC | 114,539 | 100,346 | 100,782 | 102,109 | 113,752 | -12.39% | 0.43% | 1.32% | 11.40% | -0.69% |
| MT | | * No Data Available | | 42,300 | | | | * No Data Available | | |
| N | 187,421 | 188,154 | 184,797 | 189,294 | 177,973 | 0.39% | -1.78% | 2.43% | -5.98% | -5.04% |
| NE | 145,474 | 149,730 | 145,572 | 147,484 | 134,624 | 2.93% | -2.78% | 1.31% | -8.72% | -7.46% |
| NW | 237,106 | 237,849 | 228,477 | 222,879 | 243,677 | 0.31% | -3.94% | -2.45% | 9.33% | 2.77% |
| OT | 200,722 | 179,456 | 174,135 | 164,918 | 275,895 | -10.59% | -2.97% | -5.29% | 67.29% | 37.45% |
| PF | 163,608 | 164,602 | 162,008 | 158,962 | 154,610 | 0.61% | -1.58% | -1.88% | -2.74% | -5.50% |
| RA | | * No Data Available | | 257,750 | | | | * No Data Available | | |
| RN | 513,167 | 498,966 | 456,392 | 459,639 | 478,517 | -2.77% | -8.53% | 0.71% | 4.11% | -6.75% |
| RRE | 183,535 | 185,336 | 186,989 | 187,021 | 179,092 | 0.98% | 0.89% | 0.02% | -4.24% | -2.42% |
| RRW | 238,499 | 243,296 | 227,773 | 251,498 | 245,051 | 2.01% | -6.38% | 10.42% | -2.56% | 2.75% |
| SC | 193,170 | 179,226 | 173,279 | 177,286 | 169,421 | -7.22% | -3.32% | 2.31% | -4.44% | -12.29% |
| SE | 119,924 | 123,577 | 109,290 | 104,361 | 90,146 | 3.05% | -11.56% | -4.51% | -13.62% | -24.83% |
| SH | | * No Data Available | | | 289,900 | | | * No Data Available | | |
| SS | | * No Data Available | | | 65,000 | | | * No Data Available | | |
| SV | 135,647 | 128,795 | 114,511 | 118,426 | 159,101 | -5.05% | -11.09% | 3.42% | 34.35% | 17.29% |
| SWE | 229,174 | 233,613 | 227,023 | 238,534 | 230,135 | 1.94% | -2.82% | 5.07% | -3.52% | 0.42% |
| SWW | 294,021 | 298,053 | 286,375 | 289,109 | 293,518 | 1.37% | -3.92% | 0.95% | 1.52% | -0.17% |
| TCT | 110,583 | 122,448 | 100,827 | 101,291 | 105,862 | 10.73% | -17.66% | 0.46% | 4.51% | -4.27% |
| UT | 230,276 | 266,910 | 226,137 | 231,182 | 226,692 | 15.91% | -15.28% | 2.23% | -1.94% | -1.56% |
| W | 524,870 | 435,427 | 449,353 | 394,775 | 456,619 | -17.04% | 3.20% | -12.15% | 15.67% | -13.00% |
| WE | 100,813 | 140,318 | 161,788 | 111,466 | 100,645 | 39.19% | 15.30% | -31.10% | -9.71% | -0.17% |
| WW | 141,371 | 134,380 | 168,920 | 190,093 | 109,123 | -4.94% | 25.70% | 12.53% | -42.59% | -22.81% |

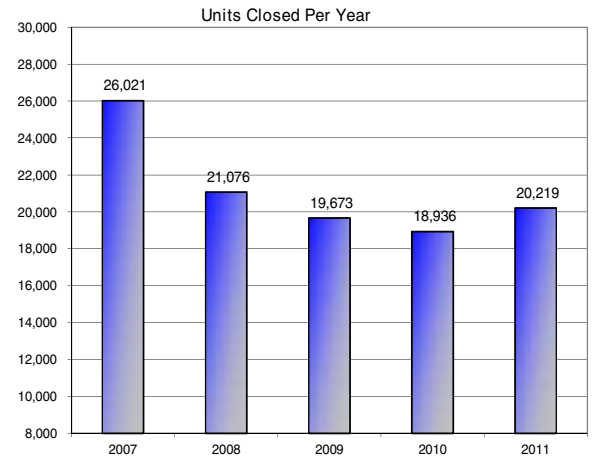
Annual Single Family Residential Sales 2011

| MLS Area | Sales Volume | Units Closed | Average Sales Price | % of Total Units | % of Total Volume |
|------------------|-------------------------|---------------|---------------------|------------------|-------------------|
| 10N | 54,111,557 | 299 | 180,975 | 1.48% | 1.06% |
| 10S | 96,596,766 | 561 | 172,187 | 2.77% | 1.89% |
| 11 | 17,099,201 | 192 | 89,058 | 0.95% | 0.33% |
| 1A | 124,546,462 | 358 | 347,895 | 1.77% | 2.44% |
| 1B | 261,129,756 | 437 | 597,551 | 2.16% | 5.12% |
| 1N | 148,859,206 | 500 | 297,718 | 2.47% | 2.92% |
| 2 | 96,412,946 | 403 | 239,238 | 1.99% | 1.89% |
| 2N | 34,830,133 | 284 | 122,641 | 1.40% | 0.68% |
| 3 | 63,774,845 | 329 | 193,845 | 1.63% | 1.25% |
| 3E | 11,850,913 | 116 | 102,163 | 0.57% | 0.23% |
| 4 | 94,100,509 | 309 | 304,532 | 1.53% | 1.84% |
| 5 | 48,762,542 | 283 | 172,306 | 1.40% | 0.96% |
| 5E | 10,780,697 | 110 | 98,006 | 0.54% | 0.21% |
| 6 | 92,925,946 | 326 | 285,049 | 1.61% | 1.82% |
| 7 | 62,280,493 | 164 | 379,759 | 0.81% | 1.22% |
| 8E | 236,569,572 | 294 | 804,658 | 1.45% | 4.63% |
| 8W | 169,644,296 | 239 | 709,809 | 1.18% | 3.32% |
| 9 | 16,389,219 | 132 | 124,161 | 0.65% | 0.32% |
| BA | 42,151,510 | 284 | 148,421 | 1.40% | 0.83% |
| BL | 9,959,220 | 35 | 284,549 | 0.17% | 0.20% |
| BT | 647,900 | 6 | 107,983 | 0.03% | 0.01% |
| BU | 41,434,782 | 164 | 252,651 | 0.81% | 0.81% |
| BW | 29,283,255 | 162 | 180,761 | 0.80% | 0.57% |
| CC | 16,165,295 | 150 | 107,769 | 0.74% | 0.32% |
| CLN | 157,764,135 | 903 | 174,711 | 4.47% | 3.09% |
| CLS | 185,322,813 | 832 | 222,744 | 4.11% | 3.63% |
| CM | 9,779,515 | 49 | 199,582 | 0.24% | 0.19% |
| DT | 84,351,900 | 210 | 401,676 | 1.04% | 1.65% |
| EL | 18,869,564 | 164 | 115,058 | 0.81% | 0.37% |
| FC | 1,284,350 | 15 | 85,623 | 0.07% | 0.03% |
| GP | 738,600 | 4 | 184,650 | 0.02% | 0.01% |
| GTE | 39,076,243 | 255 | 153,240 | 1.26% | 0.77% |
| GTW | 199,071,262 | 829 | 240,134 | 4.10% | 3.90% |
| GU | 1,045,501 | 5 | 209,100 | 0.02% | 0.02% |
| GZ | 183,700 | 3 | 61,233 | 0.01% | 0.00% |
| HD | 130,127,858 | 354 | 367,593 | 1.75% | 2.55% |
| HH | 133,412,766 | 842 | 158,447 | 4.16% | 2.61% |
| HS | 19,303,219 | 118 | 163,587 | 0.58% | 0.38% |
| HU | 56,185,418 | 418 | 134,415 | 2.07% | 1.10% |
| HW | 50,905,911 | 190 | 267,926 | 0.94% | 1.00% |
| JA | 7,133,911 | 58 | 122,998 | 0.29% | 0.14% |
| KL | 111,500 | 2 | 55,750 | 0.01% | 0.00% |
| LC | 4,200,400 | 28 | 150,014 | 0.14% | 0.08% |
| LH | 21,972,550 | 108 | 203,450 | 0.53% | 0.43% |
| LL | 34,185,753 | 75 | 455,810 | 0.37% | 0.67% |
| LN | 72,613,367 | 271 | 267,946 | 1.34% | 1.42% |
| LP | 723,100 | 4 | 180,775 | 0.02% | 0.01% |
| LS | 374,355,019 | 866 | 432,281 | 4.28% | 7.33% |
| LW | 20,175,145 | 42 | 480,361 | 0.21% | 0.40% |
| MA | 27,504,144 | 256 | 107,438 | 1.27% | 0.54% |
| MC | 6,938,892 | 61 | 113,752 | 0.30% | 0.14% |
| N | 54,637,622 | 307 | 177,973 | 1.52% | 1.07% |
| NE | 35,136,955 | 261 | 134,624 | 1.29% | 0.69% |
| NW | 159,121,350 | 653 | 243,677 | 3.23% | 3.12% |
| OT | 10,208,113 | 37 | 275,895 | 0.18% | 0.20% |
| PF | 154,610,255 | 1,000 | 154,610 | 4.95% | 3.03% |
| RN | 243,564,924 | 509 | 478,517 | 2.52% | 4.77% |
| RRE | 181,599,613 | 1,014 | 179,092 | 5.02% | 3.56% |
| RRW | 264,409,615 | 1,079 | 245,051 | 5.34% | 5.18% |
| SC | 28,801,565 | 170 | 169,421 | 0.84% | 0.56% |
| SE | 12,440,179 | 138 | 90,146 | 0.68% | 0.24% |
| SH | 579,800 | 2 | 289,900 | 0.01% | 0.01% |
| SS | 65,000 | 1 | 65,000 | 0.00% | 0.00% |
| SV | 16,228,329 | 102 | 159,101 | 0.50% | 0.32% |
| SWE | 127,034,749 | 552 | 230,135 | 2.73% | 2.49% |
| SWW | 169,653,164 | 578 | 293,518 | 2.86% | 3.32% |
| TCT | 17,361,415 | 164 | 105,862 | 0.81% | 0.34% |
| UT | 44,884,928 | 198 | 226,692 | 0.98% | 0.88% |
| W | 142,008,586 | 311 | 456,619 | 1.54% | 2.78% |
| WE | 1,610,321 | 16 | 100,645 | 0.08% | 0.03% |
| WW | 3,055,457 | 28 | 109,123 | 0.14% | 0.06% |
| All Areas | \$ 5,104,655,497 | 20,219 | \$ 252,468 | | |

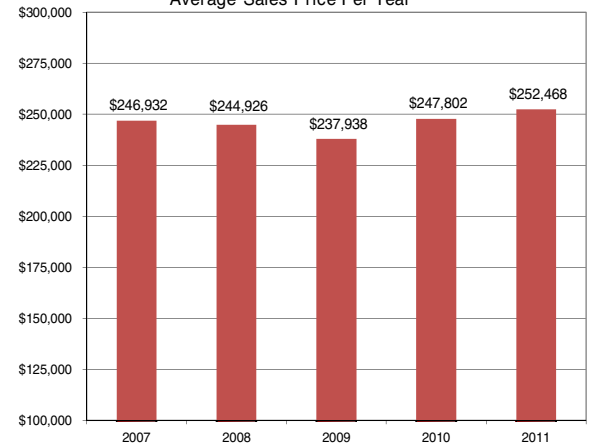
Units Closed Per Price Range



Units Closed & Average Sales Price Per Year



Average Sales Price Per Year



This chart includes all MLS areas

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